

January 9, 2008

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RE: Enhanced Living Ion Spa

John,

I feel compelled to take a few minutes to write this letter outlining my experiences with the Enhanced Living Ion Spa which I purchased from you. My hope is that you will be able to share this communication with as many of my colleagues as are ready to listen.

My wife, who has a master's degree in physical education and teaches health and physical education along with being the department chair for math, sciences and physical education at our local college, visited her mother in Tennessee where she received two ion spa treatments along with her mother. After returning, she informed me how wonderful she felt after the treatments and wanted me to investigate the machine. My wife is an intelligent woman and is nobody's fool; so when she told me that there was something special about the ion spa, I listened. I called you and decided to purchase a unit for home use. Saying that my family loves taking ion spas is an understatement. My son is a two time state champion and a national champion in his chosen sport: He related feeling energy in his body after a spa. My daughter is a sophomore in high school and has only missed one day of school since kindergarten. She has never brought home anything less than an A in school and is a varsity athlete in three sports. After her first ion spa, she reported feeling so alert and focused that it was absolutely remarkable: She further related that spas make her feel extremely relaxed. My family's response to the ion spa was so positive that I decided to try it in my office.

Using the unit in the office proved to be very simple and easy for me. If someone else had told me what I was going to experience using the ion spa in my office, I would simply not have believed them. Patients are so pleased, they often purchase treatments for their friends and relatives to make sure that their loved ones come in for an ion spa session. Most patients purchased multiple treatment plans after their first experience. My spa unit paid for itself certainly within two days. At the end of the second week, I purchased my second spa unit. I have quickly discovered that I need both units at the office full time. I recently purchased a third unit for the office and one for home use. A number of patients who came to my office for ion spa sessions became Chiropractic patients at the same time. There was no hard sell: After simple conversation with them, it became obvious that they needed and wanted Chiropractic care in addition to the Ion Spa sessions. The Ion Spa was for me a small investment with a quick and high return, which is perpetuating itself with referrals from Spa customers.

Now for the most important part of this letter: Every single patient of mine who has used the ion spa has had a positive experience with it. Many of the results seen in patients using the ion spa have been amazing. John, I am going to enclose some letters from my patients giving a short testimonial of their own experiences with the ion spa. In keeping with the purpose of this letter, I will give you very brief summaries of a few of their testimonies. HL is a patient suffering with severe emphysema. His skin color was gray and the texture was course and rough. He could not feel his feet on the floor as he walked: He, of course, walked very slowly and deliberately both from the emphysema and the fact that he had no sensation in his feet. His hands were numb. Following his first treatment, HL sat in a chair in my waiting room and when I came into the reception area, he stated that he felt every step he took after completing his ion spa session. He stated that he was wiggling his toes as we talked; he further stated that this was the first time that he could wiggle his toes in years: It was also the first time that he had felt his feet on the floor in years. He held his hands in the air and stated that they were no longer numb. His skin became soft and pink. Stiffness and pain in his spinal joints progressively decreased. He can now sit and use his computer, even his penmanship has dramatically improved. HL is a wonderful man, who feels alive again and is no longer just trying to be a little more comfortable until he dies. HL is alive again.

SA is a farmer who was diagnosed with heavy metal toxicity many years ago. His wife had an ion spa and immediately decided that her husband was going to experience a spa; so she purchased a session for him to be sure that he would come. His wife had mentioned to me that her husband's feet and hands were always as cold as ice and he kept the house far too hot for her liking, but he was such a good guy that she would tolerate the hot house. After his first spa, his feet felt hot: Not for a few minutes, but continually until his next session. Because he handles diesel, oil and grease on a regular basis he wanted to do the next spa with his hands immersed in the water. After three spa sessions the arthritic pains in his hands were gone. The patient stated that he has had bad under arm odor for many years. He further stated that he could take four showers per day and still have under arm odor. Since his first ion spa, he has not under arm odor.

TT is a fifty two year old female who had a recent hospital experience which required that the doctors use large amounts of medication. They informed her that there had been some liver damage which was reflected in liver function tests: She was told to try and do whatever she could to help detoxify her body to reduce the stress on her liver. Her body functions were so severely affected that she passed out one day and injured her neck when she fell. TT then came here for neck treatment. She decided to do an ion spa. After her first session, she purchased a fourteen visit treatment plan and purchased a spa session for her friend. After a few ion spa sessions, her medical doctor performed a new series of liver function tests. The patient reported that her doctor stated that he had never seen a case like hers that resolved without some degree of permanent liver damage: Her liver tests obviously had come back as totally normal. Her friend, (who lives five hours away) comes here every two weeks for an ion spa session and spinal adjustment. My patient is thrilled as she not only has a liver that functions normally, but she gets to see her good friend every couple of weeks; which would not be the case if her friend were not coming here for an ion spa and spinal adjustment.

John, I could keep on going and relate case after case, but this letter would be ongoing and I would never get to mail it to you. I will thus end this letter with a brief message for my fellow Chiropractors. I make no claims when introducing the ion spa to my patients. I don't present it as a treatment for any type of pathology or a cure for any type of symptom. They understand that they will be placing their feet in ionized water. After their first session they request future sessions and tell me about how wonderful they feel. I just present the ion spa concept to them, they try it and purchase sessions for themselves and their loved ones. I now have three ion spas in my office. My patients are very pleased and so am I.

Thank you,

Nick Toyas D.C.